In summer 2007, Variant reported on the unprecedented move of Glasgow City Council (GCC) devolving its Cultural and Leisure Services department to a private charitable trust. The main challenges outlined at the time came from Unison — representing the majority of public sector workers affected — which objected that workers would suffer, that previous fundraising attempts offered no obvious precedent for guaranteeing future funding (which might contribute further pressure to seek private investment), that democratic accountability beyond the ‘lucky six’ councillors appointed to the board would be lost in relation to a number of key services (leading to an ‘arms-length’ private company), that the scheme represented a tax dodge (explicitly prohibited within Labour Party policy) and that this move would compromise the credibility and fundraising potential of legitimate charities. Unison mounted a legal challenge, applying for an interim interdict against the Council’s proposals in March 2007 and seeking a judicial review of the process, both of which were unsuccessful.

In January 2007, as a result of similar concerns, Culture Minister, Patricia Ferguson, had sought reassurance about the legality of the move. Another objection was made by Scots Tory MEP, Struan Stevenson — responding to the claims of a whistlistic accountability — that the GCC official — on the grounds that the creation of a new company to oversee culture and leisure should have been put out to tender and that the state cannot directly or indirectly subsidise a company. Competition commissioner Neele Kroes passed the matter over to European Commissioner, Charlie McCreevy, who is widely acknowledged to be in favour of free markets. McCreevy contacted the Scottish Executive on 10 April 2007 which, just days before Bridget McConnell’s husband lost his job as First Minister, penned a joint response with the Scottish Executive on 10 April 2007 which, just days before Bridget McConnell’s husband lost his job as First Minister, penned a joint response with the Scottish Executive.

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Within its first year of trading, Culture and Sport Glasgow (CSG) has given some indication of its future trajectory. Controversial proposals to allow private companies to develop businesses in two of its parks have been strongly resisted and so far resulted in plans for a nightclub in the botanical gardens being scrapped. Initial fears about job security — especially for casual workers — appear to have been founded, with staff at Tramway being offered contracts that discriminate against artists who rely on flexibility in their paid work, thereby undermining the indirect subsidy that reaches the city’s creative practitioners through invigilation work. A year ago, Variant asserted that “one of Glasgow’s proud boasts is that of the free access to museums. How long will that last if the Trust gets into financial difficulties?” Somewhat predictably, it has just been announced that the feted Kelvingrove Museum will be introducing admission charges. It would seem to be an appropriate moment to take a closer look at the formation of Culture and Sport Glasgow, the overlapping networks and interests of its key personnel and the early implications of this transfer for culture within the broader strategies devised for Glasgow, which are paralleled in other cities around the world.

With reference to city council reports and minutes, it is clear that the genesis of CSG suffered from a lack of transparency from the outset. In November 2005, in the wake of the Cultural Commission making its final report to the Scottish Executive and responsibility for cultural provision having largely been delegated to local authorities Glasgow’s Cultural Strategy was approved by the council. In her introduction to this document, Bridget McConnell (then Executive Director of Cultural and Leisure Services), affirmed the link between cultural participation and economic regeneration, highlighted the continued need for private investment in Glasgow and noted that cultural tourism accounted for 37% of all tourism to the city. Indeed, the potential of culture to increase tourism has become widely asserted as a phenomenon, with precedents ranging from Bankside (Tate Modern) to Bilbao (Guggenheim Museum), and McConnell has invoked Bilbao when discussing the new Zaha Hadid-designed Riverside Museum, due to open on the banks of the Clyde in 2010.

It was McConnell’s proposal to create a new company to manage the city’s cultural provision, which was swiftly taken up by Councillor John Lynch (then Executive Member for Culture and Sport), abetted by Councillors Steven Purcell and Aileen Colleran, who would go on to occupy key roles in Culture and Sport Glasgow. This ultimately led to the formation of two companies – one limited by guarantee with charitable status (with an estimated turnover of £19 million p.a.), and an additional trading arm, or Community Interest Company (CIC), to carry out those functions not deemed charitable by HM Revenue and Customs while giving all income to the charity. While this proposal has the veneer of passing through the appropriate consultancy phase and council committees before finally being approved at a meeting of the GCC Executive Committee on 2 February 2007, it is interesting to note that Culture and Sport Glasgow and its trading arm had already been incorporated as private limited companies six weeks earlier, on 22 December 2006, with an application for charitable status having been made the day before.

The intrusion of capital into the cultural arena is a familiar story throughout the modern period. In his landmark examination of how ruling class cohesiveness is achieved through cultural participation, C. William Domhoff describes how the Bohemian Club was founded in San Francisco in 1872 by artists, writers and musicians who subscribed to the myth of Bohemia, whereby creativity springs from poverty. This privileging of creative talent over financial means was soon displaced by more pragmatic concerns about the daily running of the club and, in the late nineteenth century, wealthy, untalented men were voted into the club, thus securing the future of its activities. This paves the way for a detailed consideration of the financial motives informing cultural provision in Glasgow.

The diagram that begins this text details the interactions between the invited board members of Culture and Sport Glasgow and some of their external connections, which are elaborated here:

Bridget McConnell - Executive Director of Culture and Sport Glasgow, and Culture and Sport Glasgow (Trading) CIC

As the manoeuvres outlined above demonstrate, Bridget McConnell was the driving force behind the creation of Culture and Sport Glasgow. Appointed as Director of Cultural and Leisure services in 1998, her tenure was blighted by union wrangles over jobs and by run-ins with the city’s artistic communities about departmental policies or lack thereof. Promoted to Executive Director with negligible discussion in August 2005, reports of top council jobs being axed were appearing on the front page of the Herald by the following...
November.

As Cultural and Leisure Services complained that an extra £3.5m p.a. was needed to run its museums properly, figures produced by McConnell for the period 1 April 2006 and 28 January 2007 showed her department having a net overspend of £981,000. Yet, while the devolution to CSG was justified to the GCC Executive Committee and the media on financial grounds, McConnell’s perspective has always been broader, extending to discussions around culture at a national level.16 In 2000, she served as a member of the focus group set up to implement the National Cultural Strategy17 and – through CoLa18 and VOCAL19 – ensured that the work of local authorities in delivering cultural provision was fully recognised.20 On the occasion of Culture Minister, Patricia Ferguson, making her recommendations on the future of the arts in Scotland in January 2006, in response to the findings of the Cultural Commission, it was said that “arts figures across Scotland are unanimous in one thing: the conclusions of Ferguson’s blueprint, which controversially propose to hand more power to the country’s arts sector, are welcomed by everyone.”21 During the negotiations began, another McLuckie company, McLuckie Construction Ltd, had been valued at upwards of £1 million. A condition of the sale had been that McLuckie should pay for any subsequent renovation, yet he applied for £120,000 from an Executive quango, of whom £2,000 to Jack McConnell’s election funds.19

In 2007, retired detective sergeant Alistair Watson – who had been at the centre of the ‘cash for honours’ inquiry that dogged Tony Blair – sparked an investigation into McLuckie’s dealings with the Metropolitan Police. Apparently, five houses and a plot of prime building land, sold to Camvo 37 by the Executive in 2004 on the site of the former Ladywell House in Aberdeenshire, had been valued at upwards of £1 million. A condition of the sale had been that McLuckie should pay for any subsequent renovation, yet he applied for £120,000 from an Executive quango, Communities Scotland, to help build new homes on the land and another £250,000 of NBS and council cash was allegedly spent renovating the existing houses, despite interventions from Inland Revenue. It was reported that, six months before negotiations began, another McLuckie company, Choices Community Care, had donated more than £2,000 to Jack McConnell’s election funds.19

Bailie Liz Cameron – Chair of Culture and Sport Glasgow

Passionate about promoting Glasgow abroad, former Lord Provost, Liz Cameron, travels the world at the city’s expense whistled, having contributed her thinking on a sketch of the city’s cultural potential. As Chair of the Kelvingrove Renovation Fund and National Galleries of Scotland, representing on the board. Macfarlane has held Directorships at Glasgow Chamber of Commerce and Clydesdale Bank and while his cultural links extend to Scottish Ballet, the Scottish National Orchestra, Third Eye Centre (now the Centre for Contemporary Arts), and the Royal Academy, a foray into programming which brings to business and the arts, Lord Macfarlane’s octogenarian Conservative peer is Honorary Life President of both his own packaging company, Macfarlane Group plc, and of drinks giant, Diageo, one of the biggest alcohol companies in the world. Macfarlane has held Directorships at Glasgow Chamber of Commerce and Clydesdale Bank and of Macfarlane Group, one of the biggest alcohol companies in the world. Macfarlane has held Directorships at Glasgow Chamber of Commerce and Clydesdale Bank and while his cultural links extend to Scottish Ballet, the Scottish National Orchestra, Third Eye Centre (now the Centre for Contemporary Arts), National Art Collection Fund and Kelvingrove Art Collection (Scotland). As Chair of the Kelvingrove Renovation Appeal Trust, he was publicly credited with overseeing a massive fundraising effort to enable Glasgow City Council’s flagship venue to re-open, while the work of professional fundraiser, Alan Horn, is rarely acknowledged.

In March 2008, in recognition of the synergy he brings to business and the arts, Lord Macfarlane was honoured with a Goodman Award (along with the founders of frieze magazine) by Arts and Business, the organisation set up during the Thatcher era to promote partnerships between the two realms. However, all is not rosy in the world of art and business, with Macfarlane Group suffering from a lower demand in packaging, at a time of heightened ecological awareness, to record losses in the four years up to 2005. When a company’s monetary systems flounder, works of art are known to provide an alternative means of preserving economic capital. Since the American Depression of the 1930s, it has been understood that “exhibiting one’s own art works alongside prestigious international art works, and hence adding to the symbolic value of all the works and to their consequent architectural and artistic value, is a good investment of both time and money.”20 Macfarlane is currently Chair of the committee to organise the ‘Glasgow Boys’ exhibition due to take place at Kelvingrove in 2010, and his son-in-law, Ben Horn, is rarely acknowledged.
Sir Angus Grossart - Independent Director of Culture and Sport Glasgow

Sir Angus Grossart is Chairman and Chief Executive of Noble Grossart, the merchant bank he founded in 1969. Vice Chairman of Royal Bank of Scotland until 2005, Grossart has been linked with fifty business ventures, via Directorships ranging from British Petroleum to Scottish and Newcastle. His links with culture include, amongst others, trusteehips at the National Galleries of Scotland and the National Heritage Memorial Fund, vice-presidency of Scottish Opera, chairmanship of the Fine Art Society (of which Noble Grossart owns 29%) and directorship of the Edinburgh International Film Festival.

Lord Dennis Stevenson of Coddenham - Independent Director of Culture and Sport Glasgow

Like his fellow Independent Directors, Stevenson has multifarious business and governmental links, engendered through his work for think tanks – including DEMOS, the Social Market Foundation, SRU, Lexington Communications and Huntsworth PR group – which lead right to the heart of the New Labour government. His cultural involvement extends its influence for the British Council, a high-profile Directorship of the Tate Gallery and an appointment as Chancellor of the University of the Arts (the powerful merger of six art and design schools in London).

Dr. Kenneth Chrystie - Chair of Culture and Sport Glasgow (Trading) CIC

A trained lawyer, Chrystie was Partner of patent attorneys. In July 2007, Chrystie was appointed as Director of the Tate Gallery and an appointment as Chair of the Arts (the powerful merger of six art and design schools in London).

The Rt Hon George Reid - Independent Director of Culture and Sport Glasgow

As President of the Scottish Parliament under Jack McConnell, from 2003 until May 2007, George Reid oversaw many corporate interventions into the Scottish Parliament. He was Honorary President of the Scottish Parliament Business Exchange, which was set up to ‘educate’ parliamentarians about business; while participants are asked to sign a no-lobbying guarantee, dues of £7,500 have tended to confine membership to representatives of trans-national corporations and professional lobbyists. One of its members is Holyrood Communications, a political communications company owned by public consultancies advisory firm, Holyrood Consultations, which changed its name to 2Collaborate in 2006. On behalf of its clients the Scottish Executive, 2Collaborate launched a campaign which, under the title ‘Cap in Cap’ (a reference to the Herald newspaper – to advocate private interventions into public services.

As of May 2008, Reid remains a board member of the Futures Forum, a think tank set up by the Scottish Parliament to extend its outreach work into fields such as the arts and entrepreneurship. Its foundation was, in turn, informed by the Global Business Network which involves creative futurologists such as Douglas Coupland, Brian Eno, Bruce Sterling and Francis Fukuyama and “works with Fortune 500 companies from virtually every industry and continent, as well as with many national governments, nonprofits, and foundations 18” to help iron out the uncertainties of global business futures.19

Seamus MacInnes - Board Member of Culture and Sport Glasgow (Trading) CIC

Seumas MacInnes is the entrepreneurial restaurateur behind the expanding Allied Irish Bank-funded chain of Gandolfini restaurants based in the Merchant City area of Glasgow, the hitherto ignored yet historical eastern edge of Glasgow city centre, which has been earmarked for development by GCC. Gandolfini is a member of the Glasgow Restaurateurs Association20 which represents the main restaurants in the city and forms part of Glasgow’s branding and tourism strategies. MacInnes – who is from Barra in the Western Isles – is a darling of the Herald newspaper, having served as a food columnist there in 2000-1.

The Bigger Picture

In March 2004,21 Glasgow City Marketing Bureau (which, it will be remembered, has CSG’s Steven Purcell and Liz Cameron as its Chair and Vice Chair respectively)22 branded the city with the slogan ‘Glasgow: Scotland with style’. In his introduction to the brand guide, the Bureau’s Chief Executive, Scott Taylor, writes “Since the launch of the brand, in excess of 35,000 additional tourists have visited the city generating £52 million in local economic benefit and delivering a 2% year-on-year increase in hotel occupancy,” thus consolidating the link between the brand and the city’s tourism strategy.

Glasgow City Marketing Bureau is part of a consortium – together with Glasgow City Council, Visit Scotland, Scottish Enterprise Glasgow and Glasgow Chamber of Commerce – set up to develop Glasgow’s tourism strategy.23 As a leading representative of three of the five partner organisations, Steven Purcell embraces tourism as a key industry within Glasgow’s economic development strategy and sets the target of attracting one million visitors by 2016 to take the sector into the £1 billion p.a. bracket. The route for achieving this 80% growth in tourism encompasses a major events strategy centred on the 2014 Commonwealth Games, the afore-mentioned Riverside Museum and the Arena at the SECC. Capitalising on the markets for leisure and ‘discretionary business tourism’, the strategy makes explicit reference to the role of Culture and Sport Glasgow, the renovated Kelvingrove Museum and the regeneration of Merchant City.

As we have seen, Seumas MacInnes is fully conversant with the potential of culture and sport to increase the revenue of a city through tourism, and her ambitions for Glasgow, as expressed in CSF’s priorities, closely overlap with those of Glasgow City Marketing Bureau. Emphasis on cultural tourism has led to a ‘festival mentality’, whereby the city’s offer is concentrated on attracting temporary tourists rather than supporting Glasgow’s creative practitioners directly.24 March 2008 saw the Magners Glasgow International Comedy Festival, Aye Write! – The Bank of Scotland Book Festival – and the 16th International Film Festival. This was followed, in April 2008, by the Glasgow Art Fair and the two-week visual arts fest, Glasgow International. An annual exhibition that quickly became biennial, Glasgow International effectively brands the exhibitions already taking place in the city’s main institutions and grassroots organisations in a bid to attract visitors en masse. On 13 May, 2008, Katrina Brown was announced as the new Director of Glasgow International. Undertaking this role on behalf of the Common Guild – the ‘public’ arm of Glasgow’s predominant commercial gallery, the Modern Institute – this appointment perfectly consolidates the creeping commercialisation of the art world in Glasgow.

The second exercise in branding extant visual arts activity within the city is Trongate 103, which is due to open in 2009. Led by Glasgow City Council’s Department of Development and Regeneration, this will see the redevelopment of a block at the corner of Trongate and King Street – which has long housed eight arts organisations – to form a unified arts complex.25 Tapping into a familiar, and often disastrous,26 strategy of culture-led regeneration, this dovetails neatly with the Five Year Action Plan devised for the regeneration of the Merchant City area at the west of the city centre. This badly punctuated document is explicit about the Council’s intentions to capitalise on the potential of this area, ensuring that derealitised properties are renovated and exhibited. At the time of writing, the cultural tenants of Trongate 103 have already been offered five year leases based on existing rents, after which time their future is
uncertain. Also consistent with the events-based strategy being perpetuated in the city is Culture and Sport Glasgow’s involvement in the bid for the 2014 Commonwealth Games. When McConnell was promoted to Executive Director of Cultural and Leisure Services, her role grew to encompass sport. Together with husband, Jack, and GCC/CSCG representatives Liz Cameron and Steven Purcell, McConnell has travelled the world as an ambassador of Glasgow to ensure that the Games come to the city. Recent reports that she may have been expelled to protect SNP sensitivity would seem to be contradicted by the relocation of the sports development team of CSCG to the Commonwealth site.

Critic of neoliberalism, David Harvey, discusses the organisation of urban spaces, like shopping centres and the Olympic Games, to “create a positive and high quality image of place...” Serial repetition of successful models, he says, “is understandable, given the grim history of deindustrialisation and restructuring that left most major cities in the advanced capitalist world with few options except to compete with each other, mainly as financial, consumption, and entertainment centres. Imaging a city through the organisation of spectacular urban spaces became a means to attract capital and people (of a sort) in a period (since 1573) of intensified inter-city competition and urban entrepreneurship.” Indeed, the Commonwealth Games is viewed by the CSCG team as a major opportunity for Scottish business. While accounts of Culture and Sport Glasgow have largely ignored its trading arm, the entrepreneurial muscle of Ed Croucher combined with the business-murkiness of Kenneth Christie will no doubt ensure that the maximum amount of capital is extracted from this event. In parallel with this, the hospitality-based PR work of Flora Martin and the role of influential Merchant City-based restaurateur, Seamus MacInnes, will no doubt contribute to the profitable tourist-led regeneration.

More than the sum of its parts, the creation of Culture and Sport Glasgow represents the wholesale recovery of culture by business interests. It posits a strategy for economic regeneration that depends on the whims of elite tourism and its pace of consumption in a period of economic crisis. It demonstrates an ethos that is smothering this city and others like it, regarding culture solely in terms of its use, stripped of any emancipatory potential. Far from being considered in terms of the universal creativity to which every citizen has a right, culture in Glasgow is fleeing the hands of passion, participation and money-making potential, with the city’s burghers fast accumulating cultural capital in the process.

It remains to be seen how this approach will affect the creative potential of future generations as Glasgow’s cultural communities are rendered impoverished and complicit in the new Bohemia.

This research was undertaken as part of an MRes in Social Research in the Department of Geography and Sociology at the University of Strathclyde.

Notes
3. This point refers to Labour’s policy document Scotland: Future: Report of the Scottish Policy Forum which opposes the concept of outsourcing services, a policy inserted at the insistence of Unionist states ‘We will look at ways to ensure the legitimate incentives that apply to local authorities are not used as vehicles for outsourcing by local authorities’ See Gerry Braden, ‘Council’s museums against party policy’ The Herald 2 March, 2007, p. 2.
7. Gerry Braden, ‘Commissioner clears city over culture and sport trust claims.’ The Herald 30 August, 2007, p. 6..
12. It will be remembered that her husband, Jack McConnell, First Minister of Scotland November 2001-March 2007, had made the development of devolved powers for culture a priority. This was reflected in his 2003 Andrew’s Day speech in which he said, I believe we can now make the development of our creative drive, our imagination, the next major enterprise for our society. Arts for all can be a reality, a democratic right, and an achievement of the early 21st Century’ See http://www.scotland.gov.uk/News/News-Extra/176
13. On 18 December 2002, in her capacity as Chair of VOCAL, Bridget McConnell wrote to the group charged with implementation of the Scottish Executive’s National Cultural Strategy to propose a national review of local government cultural and leisure services. See minutes of Joint Implementation Group meeting 14 January 2003 (http://www.scotland.gov.uk/akn/FOI/019260/jointgroup/ This intervention led to her being copied into documents collected by the subsequent Cultural Commission. Recall to the Cultural Commission archive held in Stirling revealed that the marginalia of documents included the note ‘Copies to Frank [McAveety], James [Boyle], Bridget.’
15. The Voice of Chief Officers of Culture, Leisure and Community Services in Scotland.
17. See Eddie Barnes and William Lyons, ‘Are our artists being strung along?’ Scotland on Sunday 22 February, 2006. p. 13. In the same article, it was claimed that McConnell had always opposed the Scottish Arts Council as an impediment to its plans of offering ‘access to excellence’, which may have led to its demise as a result of the Cultural Commission process. Elsewhere, it was reported that a memo was sent from civil servants to the Executive in advance of the Cultural Commission, seriously undermining the efficacy of the Scottish Arts Council, and reporting that at the end of November CSG was that of direct grant-giving powers. McConnell wrote to the group charged with implementation of the Scottish Executive’s National Cultural Strategy: Guidance for Local Authorities, March 2003.
28. Platform PR website http://www.platformpr.co.uk/
29. TrackRecord.aspx.
33. According to Steven Purcell’s introduction to the brand guide, ‘The Bureau has a team of 45 people engaged in branding and public relations; conference, meetings and incentive sales; event creation, management and marketing; conference and event accommodation bookings; ICT and finance and administration.’
35. According to the few roles of the former CLS relinquished by CSG was that of direct grant-giving powers.
37. In Dublin, regeneration of the Temple Bar area led to hiked rents which precluded its former cultural tenants; the same pattern has been seen in the Shoreditch area of London, notably through the spectacular demise of the Lux Centre. Benedict Seymour, ‘The Last Picture Show’, Mute, 22, December 2001 documents the rent support originally offered to the Lux by the British Film Institute (themselves renting the building from Glasshouse developers) which was removed when upon the RFI underwent a funding squeeze, and concludes: ‘The project Glasshouse Mantra of the aesthetic grands projets already begun, the challenge now is to discover a “third way” between the unaccountable bureaucracy that consumed the Lux and the culture pumping that sustains the ICA. If anything good comes out of the eclipse of the Lux it will involve creating a better, viable and contemporary form of the autonomy sought by the original innovators, a “third way”, in a galaxy far, far away.’ See http://www.metamute.org/en/ the-last-picture-show